

Appraisal Research Counselors

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Professional Service Since 1968

Appraisal Research Counselors®

COLLEGIATE REAL ESTATE CONFERENCE 2005

At this year's CREC, more than 220 students from 6 universities came to DePaul on Friday, April 8, 2005. Over 40 panelists on eight different breakout sessions talked about their respective roles in the real estate arena. Lenders, Brokers, Consultants, Construction Managers, Commercial Developers, Institutional Investment, Property Managers and Land Use professionals offered insights into the workings of the real estate industry from an insider's perspective.

Panelists included:

Developers

- Mark Siegel – Forest City
- Bob Smeitana – HSA Commercial
- Shawn Hunt – Principal, Mesa Development
- Michael Newman – Golub & Co.
- Alan Schachtman – Fifield Companies

Lending

- John Brinkman – SVP New Century Bank
- Thomas Salmen – Senior Vice President –Debt Group, Heitman Real Estate Investment Mangement
- Costa Lallas – GE Capital
- Jonathan Gilfillan – Senior Vice President, Senior Vice President and Divison Manager, LaSalle Bank
- Jack Bernhard – Community Development Real Estate

Property Management / Asset Management

- Mike Delev - Hines
- Chuck Wagner – Equity Office
- Steve Bell – CB Richard Ellis
- Maureen Ehrenberg--Grubb & Ellis

Brokerage and Consulting

- Ken Goldberg – Sheldon Good & Company – Brokerage
- Sheldon Good & Company – Auctions
- Peter Livaditis – Principal, Trammell Crow Corp. Advisory Services
- Peter Tortorello – Newcastle Ltd.
- Alan Joffe - Baum Realty
- Jonathan Stein – Inland Real Estate Sales
- Greg Moyer, Marcus & Milichap

REIT/Institutional Investing

- Bob Chapman – CFO, AMLI Residential

- William MacIntosh – ING Clarion Partners
- Melissa Farrell – Prudential Real Estate Investors
- Reagan Pratt – Transwestern Securities Management
- Glenn Weisberg-Tuckerman/State Street Global Investors
- Mark Roberts-Director of Investment Research, Invesco

Valuation and Consulting

- Gene Stunard - Appraisal Research Counselors
- Noah Shlaes – Grubb & Ellis
- John Wrzesinski – Walden-Marling, Inc.
- Tom Passarella – Standard & Poor
- Mike Truesdale – Draper & Kramer

Homebuilding and Construction

- Ryan Thomas – Pulte Homes
- Ronald Shipka, Sr – The Enterprise Companies
- Greg Ciambone, VP Strategic Investments, The Walsh Group
- Kimball Homes Representative

Government / Planning

- John Philipchuck – Land Use Attorney
 - Terry Haymarket – City of Chicago Planner (one session)
 - Frances Spencer – City of Chicago Retail Program (alternate session)
 - Phil McKenna of Kane McKenna - Bond Financing
 - Kathy Thomas of FT Portfolios – Bond Financing
 - Joel Bookman – Community Development Consultant
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